

fixed income

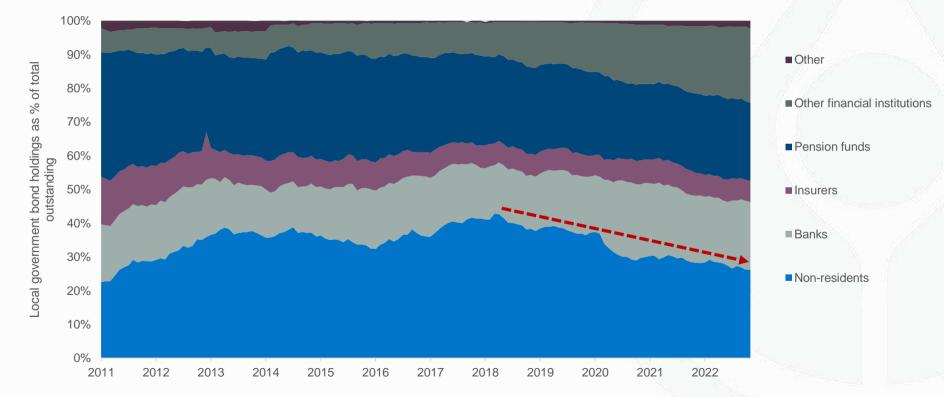
South African 10-year government bond yield

Local bond yields ended the year on a stronger note but continue to trade at elevated levels



Foreigners now hold much less local bonds

Foreigners are no longer the 'anchor tenant' in SAGBs which helped underpin stronger levels



Local nominal bonds vs inflation-linked bonds

Nominal bonds posted better results in the second half of the year

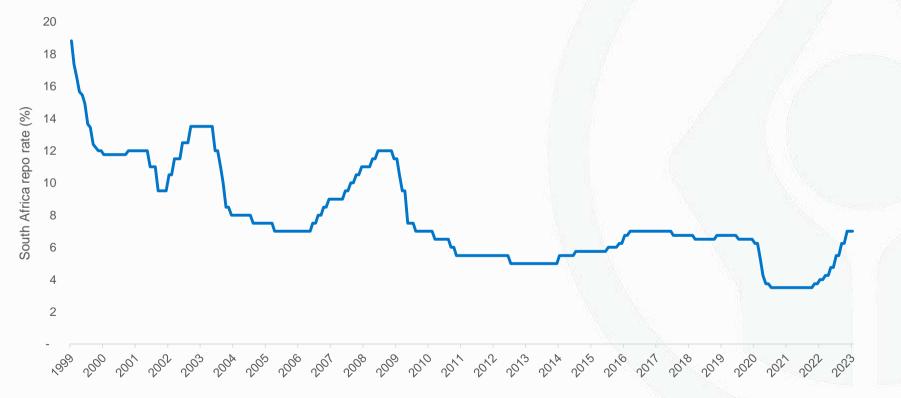


-10%

1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022

South African policy rate

SARB lending rate increased sharply last year from the exceptionally base



South African 20-year bond yield vs repo rate

Exceptional curve steepness finally started to reverse as a result of policy rate increases



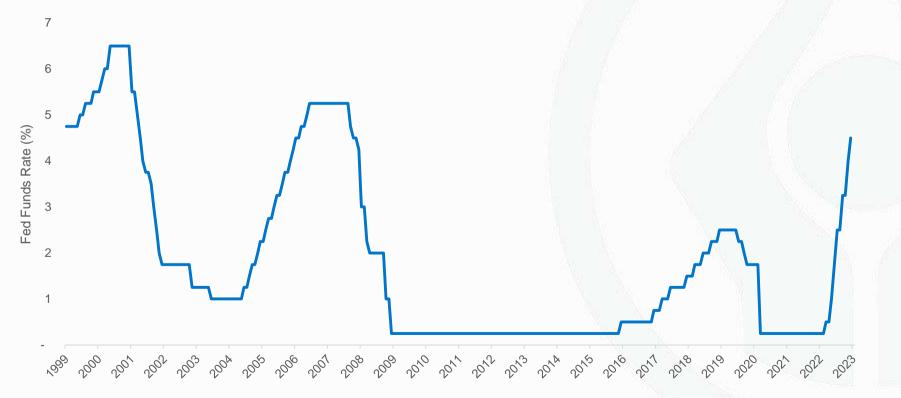
US yield curve inversion

Spread of US 10-year vs 2-year bond yield spread at exceptional negative level



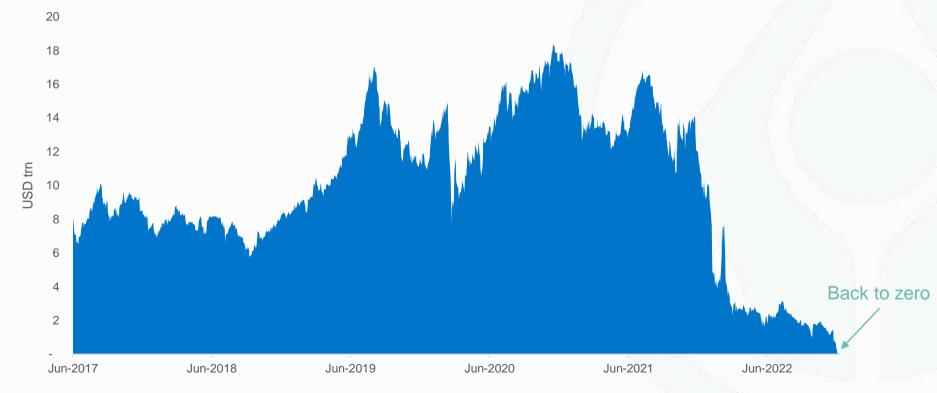
US policy rate

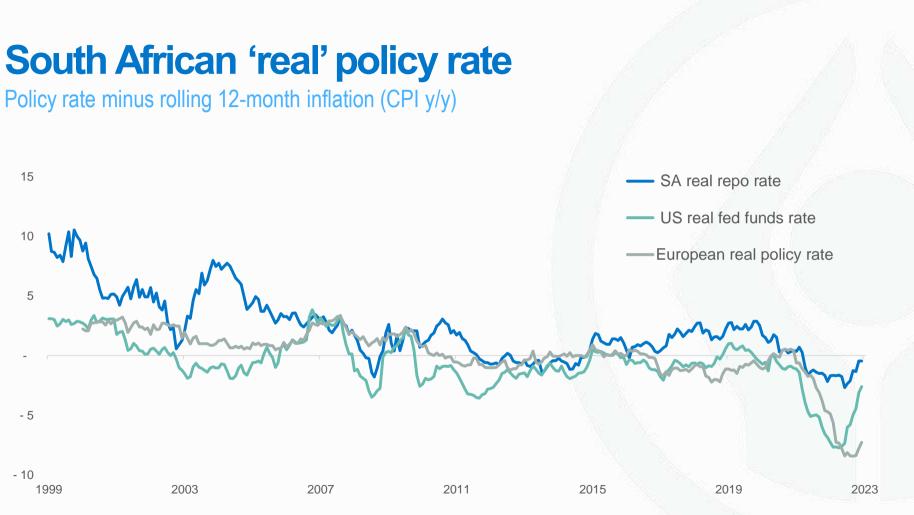
Fed Funds Rate increased at a fast pace and in large increments last year



No more negative yielding debt going into 2023

Bloomberg Global Aggregate Negative Yielding Debt Market Value (USD tn)

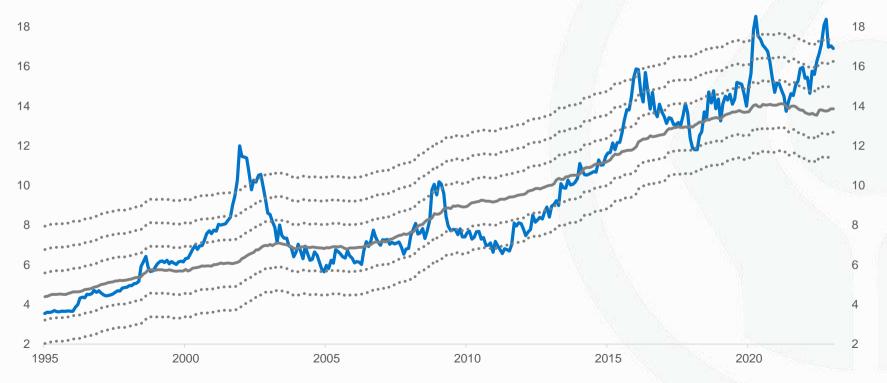




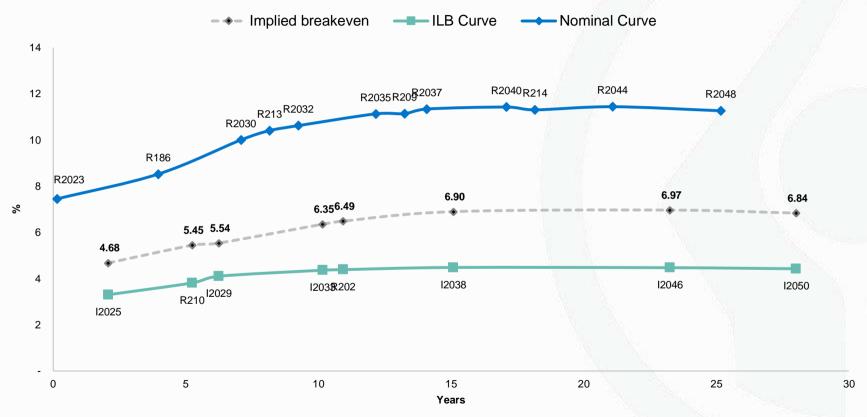
Source: Bloomberg, IRESS, Sanlam Investments | January 2023

Local exchange rate compared to US dollar

USDZAR exchange rate with PPP fitted estimate and ranges



Local nominal and inflation-linked bonds



Source: Sanlam Investments, IRESS | January 2023

SIM **CEC** e

*SIM stands for Sanlam Investment Management

SIM Enhanced Yield Fund

Target Alpha: 100–150bps (above STeFI)



× 5 × 0 ×

Benchmark: STeFI + 0.5% Alpha generation: Strategic management of interest rate risk and credit quality Duration limitations: Not exceeding 2.0 years

> Credit limitations: CISCA* and SIM Credit Concentration Risk Management System

Investable universe: Limited to ZAR denominated **non-equity** and **non-property** instruments unless otherwise stated.

CISCA stands for Collective Investment Schemes Control Act No. 45 of 2002

Cumulative return vs benchmark

- SIM Enhanced Yield Fund - A1 - STeFI+0.5%



Source: Sanlam Investments | Benchmark STeFI+0.5% | Lowest 12 month return: 4.06%; Highest 12 month return: 10.60% | Net of retail fees and gross of tax | January 2023



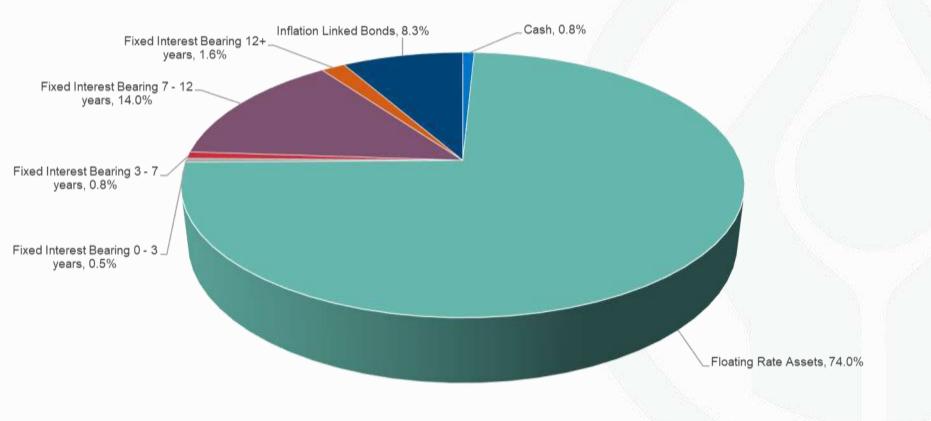
SIM Enhanced Yield Fund A1	1 Year 5.9%	3 Years 5.9%	5 Years 7.1%	7 Years 7.7%	10 Years 7.4%
Inflation Linked Bonds (IGOV)	4.2%	7.8%	5.1%	4.9%	5.0%
Nominal Bonds (ALBI)	4.3%	7.1%	7.8%	9.2%	7.1%
Equities (J203T)	3.6%	12.7%	8.0%	8.9%	9.9%
Listed Property (J253T)	0.5%	-3.4%	-7.2%	-1.7%	2.8%
USDZAR	6.8%	6.7%	6.6%	1.4%	7.3%

Source: Sanlam Investments, IRESS | Periods longer than 1 year are annualised | January 2023

Overall results compared very favourably Last 10 years annualised to December 2022



Asset allocation



SIM Enhanced Yield Fund

- Outperform cash over the medium-to-long term
- Stable, consistent returns
- Consistently outperforms peers
- Competitive management fee
- Offers stability

Active Income

*SIM stands for Sanlam Investment Management

SIM Active Income Fund

Target Alpha: 150–200bps (above STeFI)



× of x

Benchmark: STeFI + 1.0% Alpha generation: Asset allocation between income yielding asset classes across the entire duration and credit spectrum

Investable universe: Nominal bonds, inflation-linked bonds, preference shares, cash and listed property

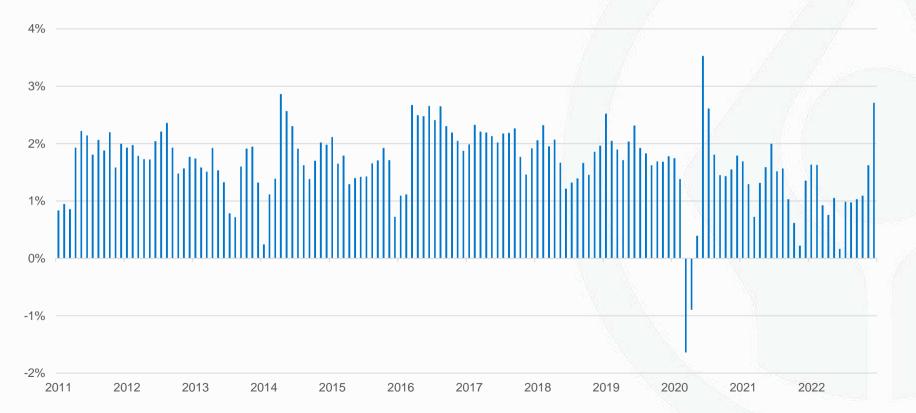
*No foreign exposure

Duration range: Typically within a range of one year



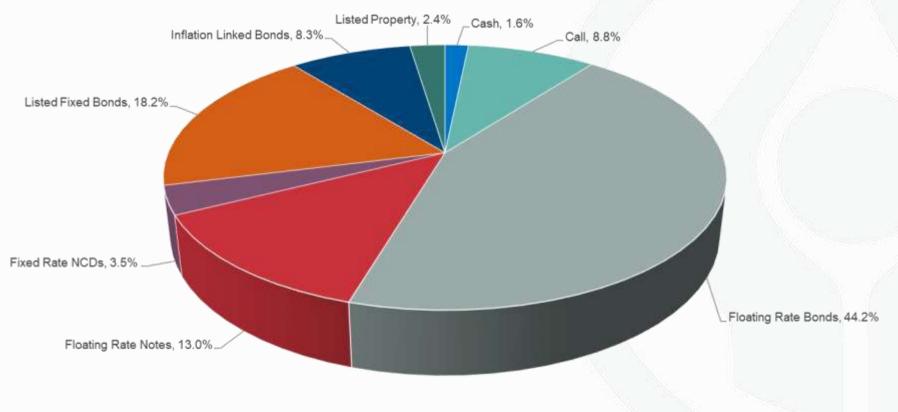
Credit limitations: Minimum quality and credit rating together with SIM credit. Concentration Risk Management Framework

Historic rolling quarterly returns



Source: Sanlam Investments, Morningstar | Net of retail fees and gross of tax | Benchmark STeFI+1% | Lowest 12 month return: 0.28%; Highest 12 month return: 17.53% | January 2023

Asset allocation



Sanlam Investment Management Active Income Fund: Effective Asset Allocation - 2022 Quarter 4

SIM Active Income Fund

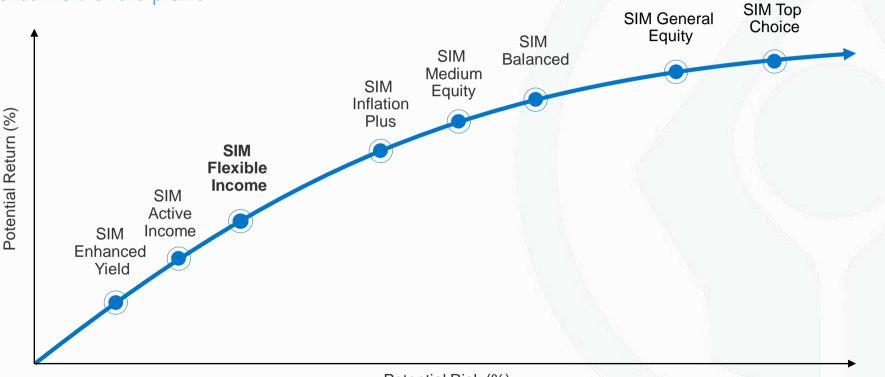
- Diversified income fund
- Stable, high-income delivery
- Investment horizon of 1 to 2 years
- High risk-adjusted returns ↔ low volatility
- Consistent delivery

SIN*, Flexible Income Fund

*SIM stands for Sanlam Investment Management

SIM core range

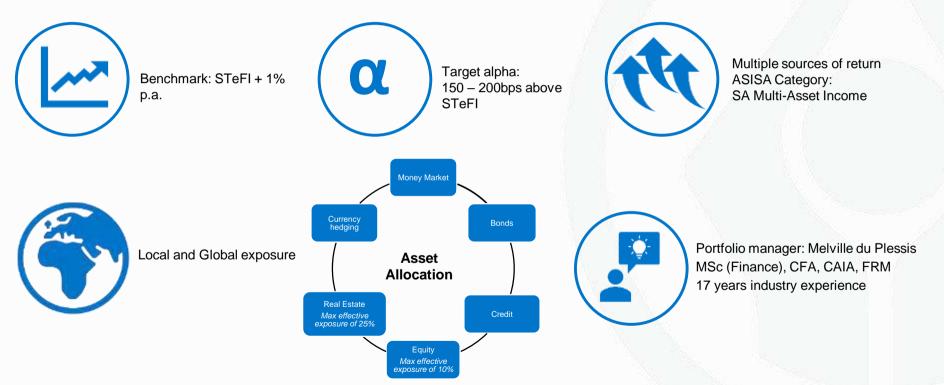
Potential risk/reward profile



Potential Risk (%)

SIM Flexible Income Fund

Fund facts



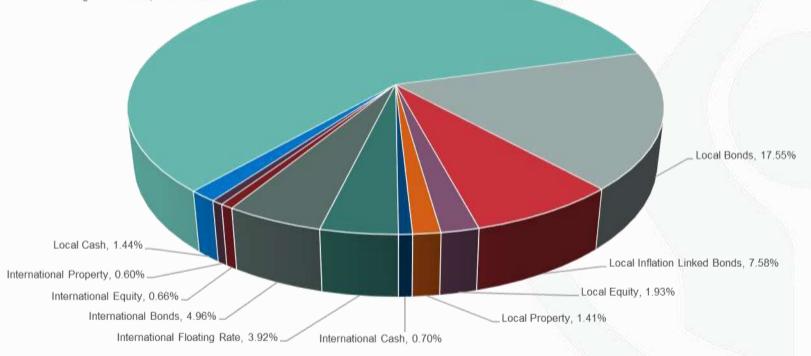
SIM Flexible Income Fund

Fund facts

- The SIM Flexible Income Fund is an unconstrained multi-asset income fund belonging to the SIM core range suite.
- The fund's objective is to maximise income with the additional benefits of capital growth through its exposure to equities and real estate.
- The fund has a wide universe capturing opportunities both in the South African and global markets.
- The fund benefits from diversification by investing across a broad basket of assets equities, bonds, money market and real estate.
- The flexible mandate allows a maximum effective exposure of 10% to equities and 25% to property.
- The fund can access opportunities across the entire duration and credit spectrum.

Asset allocation

Local Floating Rate Assets, 59.26%.



Who should invest? Investors looking for:

A flexible fund with multiple sources of return through its diversified basket of assets

Local and global exposure

Maximise income and capital growth

Conservative risk tolerance

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